

1/2024/GPW (2) January 25, 2024

This report is prepared for the Warsaw Stock Exchange SA within the framework of the Analytical Coverage Support Program 4.0.

Bowim

Recommended action	2
4Q23 financial results preview	2
Financial forecasts and valuation	2
Recent events	2
Upcoming events	2
Catalysts	3
Risk factors	3
Disclaimer	4

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Analyst: Michał Zamel

Sector: Construction materials
Bloomberg code: BOW PW
Price: PLN 7.18
12M EFV: PLN 7.2 (→)

Market Cap: US\$ 35 m
Av. daily turnover: US\$ 0.02 m
12M range: PLN 6.30-11.60
Free float: 23.8%

Bowim

Recommended action

Our approach to Bowim does not change. We believe 4Q23 financial results should not differ much from the Company's performance in the previous quarters. We expect material improvement next year and onwards, as the funds from the National Recovery and Resilience Plan coupled with favorable regulatory changes in the domestic infrastructure will hopefully materialize which should support the expected economic rebound.

4Q23 financial results preview

In 4Q23 we expect a slight qoq decrease in volumes. As steel prices flattened in 4Q23, we believe metallurgical products prices were probably lower qoq (in 3Q23 steel prices plunged). Therefore, we expect a further decrease of the Company's total revenues to PLN 452.6 million (down 6% qoq and down 18% yoy). The positive impact of steel prices flattening on the Company's profitability should be visible at the end of 4Q23, albeit we believe it should be moderate. We expect 4Q23 EBITDA and EBIT to reach PLN 10.0 million and PLN 7.8 million, respectively, which implies the EBITDA/EBIT margin at 2.2%/ 1.7%. In 4Q23 lower interest rates should be reflected in the Company's performance and we expect a slightly better qoq net financial result. We forecast 4Q23 net profit at c. PLN 2.7 million (up 140% yoy due to the low base effect).

Financial forecasts and valuation

Incorporating 4Q23 forecasts resulted in a slight modification of our assumptions for FY23. Our 12M EFV stays intact.

Guide to adjusted profits

No factors necessitating adjustments.

Key data

IFRS consolidated		2022	2023E	2024E	2025E
Sales	PLN m	2,752.6	2,030.3	2,197.9	2,307.6
EBITDA	PLN m	181.9	44.1	49.7	52.3
EBIT	PLN m	174.7	35.4	40.9	43.4
Net income	PLN m	109.6	10.0	17.0	20.7
EPS	PLN	5.61	0.51	0.87	1.06
Adj EPS yoy chg	%	-27	-91	49	22
Net debt (off-balance sheet factoring)	PLN m	209.6	134.1	134.1	134.1
Net debt (balance sheet)	PLN m	54.8	26.4	29.0	33.3
Net debt (incl. factoring)	PLN m	264.5	160.5	163.1	167.4
P/E	x	1.3	13.9	8.2	6.8
P/CE	x	1.2	7.5	5.4	4.7
EV/EBITDA	x	2.2	6.8	6.1	5.9
EV/EBIT	x	2.3	8.5	7.4	7.1
DPS	PLN	2.52	1.20	0.10	0.15
Gross dividend yield	%	35.1	16.7	1.4	2.1
Number of shares (eop)	m	19.5	19.5	19.5	19.5

Source: Company, DM BOŚ SA estimates

Stock performance



Source: Bloomberg

Recent events

- 2Q23 financial results release: September 23
- Release of preliminary unconsolidated 3Q23 financial results: October 27
- Release of preliminary consolidated 3Q23 financial results: November 6
- 3Q23 financial results release: November 23

Upcoming events

- Release of preliminary unconsolidated 4Q23 financial results: March
- Release of preliminary consolidated 4Q23 financial results: March
- 4Q23 financial results release: April 26

Catalysts

1. Economic recovery in Poland
2. Inflow of EU funds within the framework of the National Recovery and Resilience Plan
3. Rebound on the infrastructural and industrial construction market
4. Investments in the power generation (among others, wind farms)
5. Rebound on the housing market
6. EUR depreciation vs PLN
7. Further expansion of the distribution chain

Risk factors

1. Weak demand for steel
2. Economic slowdown in Poland
3. Strengthening EUR vs PLN
4. Pressure on a wages growth
5. No funds for Poland's National Recovery and Resilience Plan
6. Turbulences on the steel market resulting a low supply of steel

BASIC DEFINITIONS

A/R turnover (in days) = $365/(\text{sales}/\text{average A/R})$
Inventory turnover (in days) = $365/(\text{COGS}/\text{average inventory})$
A/P turnover (in days) = $365/(\text{COGS}/\text{average A/P})$
Current ratio = $(\text{current assets} - \text{ST deferred assets})/\text{current liabilities}$
Quick ratio = $(\text{current assets} - \text{ST deferred assets} - \text{inventory})/\text{current liabilities}$
Interest coverage = $(\text{pre-tax profit before extraordinary items} + \text{interest payable})/\text{interest payable}$
Gross margin = $\text{gross profit on sales}/\text{sales}$
EBITDA margin = $\text{EBITDA}/\text{sales}$
EBIT margin = EBIT/sales
Pre-tax margin = $\text{pre-tax profit}/\text{sales}$
Net margin = $\text{net profit}/\text{sales}$
ROE = $\text{net profit}/\text{average equity}$
ROA = $(\text{net income} + \text{interest payable})/\text{average assets}$
EV = $\text{market capitalization} + \text{interest bearing debt} - \text{cash and equivalents}$
EPS = $\text{net profit}/\text{no. of shares outstanding}$
CE = $\text{net profit} + \text{depreciation}$
Dividend yield (gross) = $\text{pre-tax DPS}/\text{stock market price}$
Cash sales = $\text{accrual sales corrected for the change in A/R}$
Cash operating expenses = $\text{accrual operating expenses corrected for the changes in inventories and A/P, depreciation, cash taxes and changes in the deferred taxes}$

DM BOŚ S.A. generally values the covered non bank companies via two methods: comparative method and DCF method (discounted cash flows). The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the DCF method is its independence from the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Please note that we also resort to other valuation techniques (e.g. NAV-, DDM- or SOTP-based), should it prove appropriate in a given case.

KEY TO INVESTMENT RANKINGS

This is a guide to expected price performance in absolute terms over the next 12 months:

Buy – fundamentally undervalued (upside to 12M EFV in excess of the cost of equity) + catalysts which should close the valuation gap identified;
Hold – either (i) fairly priced, or (ii) fundamentally undervalued/overvalued but lacks catalysts which could close the valuation gap;
Sell – fundamentally overvalued (12M EFV < current share price + 1-year cost of equity) + catalysts which should close the valuation gap identified.

This is a guide to expected relative price performance:

Overweight – expected to perform better than the benchmark (WIG) over the next quarter in relative terms
Neutral – expected to perform in line with the benchmark (WIG) over the next quarter in relative terms
Underweight – expected to perform worse than the benchmark (WIG) over the next quarter in relative terms

The recommendation tracker presents the performance of DM BOŚ S.A.'s recommendations. A recommendation expires on the day it is altered or on the day 12 months after its issuance, whichever comes first.

Relative performance compares the rate of return on a given recommended stock in the period of the recommendation's validity (i.e. from the date of issuance to the date of alteration or – in case of maintained recommendations – from the date of issuance to the current date) in a relation to the rate of return on the benchmark in this time period. The WIG index constitutes the benchmark. For recommendations that expire by an alteration or are maintained, the ending values used to calculate their absolute and relative performance are: the stock closing price on the day the recommendation expires/ is maintained and the closing value of the benchmark on that date. For recommendations that expire via a passage of time, the ending values used to calculate their absolute and relative performance are: the average of the stock closing prices for the day the recommendation elapses and four directly preceding sessions and the average of the benchmark's closing values for the day the recommendation expires and four directly preceding sessions.

Distribution of DM BOŚ's current recommendations

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	45	23	9	9	1	4
Percentage	49%	25%	10%	10%	1%	4%

Distribution of DM BOŚ's current market relative recommended weightings

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	26	38	13	9	1	4
Percentage	29%	42%	14%	10%	1%	4%

Banks

Net Interest Margin (NIM) = $\text{net interest income}/\text{average assets}$
Non interest income = $\text{fees\&commissions} + \text{result on financial operations (trading gains)} + \text{FX gains}$
Interest Spread = $(\text{interest income}/\text{average interest earning assets})/(\text{interest cost}/\text{average interest bearing liabilities})$
Cost/Income = $(\text{general costs} + \text{depreciation})/(\text{profit on banking activity} + \text{other net operating income})$
ROE = $\text{net profit}/\text{average equity}$
ROA = $\text{net income}/\text{average assets}$
Non performing loans (NPL) = loans in 'basket 3' category
NPL coverage ratio = $\text{loan loss provisions}/\text{NPL}$
Net provision charge = $\text{provisions created} - \text{provisions released}$

DM BOŚ S.A. generally values the covered banks via two methods: comparative method and fundamental target fair P/E and target fair P/BV multiples method. The advantage of the former is the fact that it incorporates the current market assessment of the value of the company's peers. The weakness of the comparative method is the risk that the valuation benchmark may be mispriced. The advantage of the fundamental target fair P/E and target fair P/BV multiples method is its independence of the current market valuation of the comparable companies. The weakness of this method is its high sensitivity to undertaken assumptions, especially those related to the residual value calculation. Assumptions used in valuation can change, influencing thereby the level of the valuation. Among the most important assumptions are: GDP growth, forecasted level of inflation, changes in interest rates and currency prices, employment level and change in wages, demand on the analysed company products, raw material prices, competition, standing of the main customers and suppliers, legislation changes, etc. Changes in the environment of the analysed company are monitored by analysts involved in the preparation of the recommendation, estimated, incorporated in valuation and published in the recommendation whenever needed.

Distribution of DM BOŚ's current recommendations for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Buy	Hold	Sell	Suspended	Under revision	Not rated
Numbers	8	4	1	1	0	3
Percentage	47%	24%	6%	6%	0%	18%

Distribution of DM BOŚ's current market relative recommended weightings for the companies which DM BOŚ has supplied with material investment services within the last 12 months

	Overweight	Neutral	Underweight	Suspended	Under revision	Not rated
Numbers	5	6	2	1	0	3
Percentage	29%	35%	12%	6%	0%	18%

Recommendation tracker

Analyst	Fundamental Recommendation	Relative Recommendation	Report date	Reiteration date	Distribution date	Price at issue/ reiteration*	EFV (12 months)
Bowim							
Michał Zamel	Not rated	Not rated	10.09.2023	-	11.09.2023	7.05	6.9 –
Michał Zamel	-	-	-	12.10.2023	12.10.2023	7.15	6.9 →
Michał Zamel	-	-	-	23.10.2023	24.10.2023	7.76	6.9 →
Michał Zamel	-	-	-	06.11.2023	06.11.2023	7.30	6.9 →
Michał Zamel	-	-	-	07.12.2023	07.12.2023	7.20	7.2 ↑
Michał Zamel	-	-	-	25.01.2024	25.01.2024	7.18	7.2 →

* prices at issue/reiteration are the closing prices at the report or reiteration date

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Stockbrokers

Piotr Kalbarczyk
tel.: +48 (22) 504 32 43
p.kalbarczyk@bossa.pl

Research

Sobiesław Pająk, CFA
(Equity strategy, TMT)

Sylvia Jaśkiewicz, CFA
(Construction materials,
Consumer discretionary,
Health care & biotechnology)

Tomasz Rodak, CFA
(Consumer discretionary, Video games)

Łukasz Prokopiuk, CFA
(Commodities (Chemicals, Energy, Mining))

Michał Sobolewski, CFA, FRM
(Financials)

Jakub Viscardi
(Telco, Consumer staples & discretionary,
IT – hardware distribution, Utilities)

Maciej Wewiórski
(Residential construction,
Construction, Real estate)

Mikołaj Stepien
Junior Analyst

Michał Zamel
Junior Analyst

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**Dom Maklerski Banku Ochrony
Środowiska Spółka Akcyjna**
ul. Marszałkowska 78/80
00-517 Warszawa
www.bossa.pl
Information: (+48) 0 801 104 104